

VA FSS Newsletter

Your source for VA Federal Supply Schedule News and Updates

Updated website is on the horizon...

Keep an eye open for the updated, refreshed website that will be available soon. Keep using the current links as the system will automatically go to the new website once it is available. FSS looks forward to a 2026 of continued partnership with GSA and with our ever increasing customer base.

Inside FSS

FSS Chief's Corner- James Lee Booth

Greetings Federal Supply Schedule (FSS) contract holders and prospective contract holders,

I am always delighted to take a moment to grace you all with an FSS Shout Out and thank everyone for steadfastly being an integral part of our noble mission- to fulfill President Lincoln's promise to take care for those who have served in our nation's military and for their families, caregivers, and survivors (VA's updated mission statement).

Indeed, I am still honored to be affiliated with the Department of Veterans Affairs (VA), and now, more specifically, as the Chief of FSS Service's Medical Equipment & Supplies Contracting Team A.

Executive Order 14173, signed on January 21, 2025, titled "Ending Illegal Discrimination and Restoring Merit-Based Opportunity". Of course, the referenced Executive Order primarily governs the federal workplace and its people, but it also creates a "ripple effect" that impacts the broader private sector and our nation at large. Promoting merit over discrimination should be prized to the utmost and to do so without discriminating against anyone!

For the first time in history and whether it be in the public sector or private sector, five (5) distinct generations are working side-by-side: Traditionalist, Baby Boomers, Gen X, Millennials, and Gen Z that are spanning the ages of 16 to over 75. This age-diverse workforce, driven by longer lifespans, delayed retirements, employee's job satisfactions/enrichments, and the ongoing scouting/hiring of newer 21st Century recruits are all good things. But even within the federal and nonfederal communities there are some infightings, backbiting, undercutting, and may even lead to some head chopping.

Interesting thing, I started my VA career shortly after graduating from high school through a government "Stay-In-School" program as sponsored by the federal Government. And, I have been with the VA ever since and it was at that time, that the motto was, "When you have seen One VA, you have seen One VA." Much to my surprise at that time, there were 182 VA medical centers. Hence, it was kind of like, "uh oh", I am feeling

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the need to become acquainted with all 182 various but differing VHA medical centers. Thought, gee, what is this federal sticky red tape entanglement I have gotten myself into.

This diverse, multi-generational workforce brings varied perspectives on technology, communication, and work-life balance, requiring employers to foster adaptability and mutual mentorship both from upside to downside and reverse for the benefit of all. Here are a few key challenges and valuably experienced opportunities. **Technology & Communication:** While younger generations (Gen Z/Millennials) are digital natives, older generations may prefer, or excel at, traditional, in-person, or formal communication methods. **Work Values:** Conflict can arise between traditional, “pay your dues” mindset and younger employees seeking rapid progression, remote work, and strong organizational values. **Knowledge Transfer:** Pairing the deep experience of older workers with the technological agility of younger can enhance productivity and innovation. **Management Style:** Effective leadership requires moving away from the rigid, one-sized-fits-all, and at times, stereotypical approaches to managing different age groups. **Cultural & Behavioral Ethical Shiftings:** The influx of Gen Z is accelerating digital transformation and the trending demand for mental wellness initiatives. In addition, the need to upgrade from the 20th Century ethical standard of the Golden Rule (“Do unto others as you would prefer them to do unto you” onto the 21st Century ethical standard of the Platinum Rule (Do unto others as they would prefer you to do unto them”).

Here's another good thing: The Department of Veterans Affairs is actively transitioning to a “One VA enterprise model to break down internal silos and create an overall better unified and satisfying experience for both Veterans and its multi-generational workforce. Our movement may have been a bit slow but sure; as beneficial movement is now on the FSS side, for NAC & SAC have now officially merged!

FSS Working for You

An update on Evergreen...

The FSS is working through a new proposal to change the FSS contract term from the current one five-year base contract plus the opportunity for one five-year option (10 years total) to one five-year base contract plus the opportunity for three five-year options (20 years total). Current contractors have responded favorable about the proposal at this time. Keep watch for additional updates as FSS continues forward.

Did You Know...

Reconsidering Temporary Price Reductions (TPRs)...

Have you given consideration to what a win-win looks like for Temporary Price Reductions (TPRs)? Consider the goal of TPRs to be similar to negotiations, where the goal is win-win. The end result could include: boosted sales, current and future opportunities that are captured and strengthened competitive positioning.

Also keep in mind the following:

- 1.) TPRs can be a time-limited bargain to catch the eye of the buyer.
- 2.) TPRs also can apply only to the items and dates you choose.
- 3.) TPRs can be set up to automatically revert when the promotion ends.

Check out the links below and contact your FSS Contracting Officer for more details:

Pharmaceutical Schedule TPRs:

<https://www.va.gov/opal/nac/fss/modForms65IB.asp>.

Other Schedules: <https://www.va.gov/opal/nac/fss/modforms.asp>



G.R.I.T. Corner

(Great Rescues Impactful Treatments)

“The United States Department of Veterans Affairs does not support nor endorse one private entity over another in accordance with 5 CFR 2635.702 b & c.”

Title:

Reducing Physical Strain and Improving Staff Wellbeing with Motorized Platform Carts

Facility:

William Jennings Bryan Dorn VA Medical Center – Columbia, SC
Environmental Services Department

Situation:

Environmental Services staff at a large VA Medical Center perform physically demanding transportation and cleaning tasks throughout long shifts. Prior to introducing motorized equipment, staff routinely experienced fatigue, joint pain, and muscle strain by the end of the workday due to repeated manual handling of heavy loads.

Product/Service Used:

Motorized Platform Carts available on [VA FSS](#) (Model 2000SC, Model 2000RC and Model 2000RC-SST); video and images [here](#)

These carts feature power-drive systems designed to reduce push/pull force, non-marking hospital-safe wheels, and modular deck and shelf configurations that allow the equipment to be adapted for supply transport, linen handling, and Environmental Services workflows.

The equipment was sourced through Aldevra, a service-disabled veteran-owned small business with a VA FSS contract, and manufactured by a U.S.-based small business in Rockford, Minnesota called PHS West, supporting both veteran entrepreneurship and domestic manufacturing.

Role of VA Acquisition (FSS):

The VA acquisition team ensured these motorized carts were available on the VA FSS contract, enabling the facility to procure the equipment quickly and in full compliance with federal purchasing requirements. This streamlined access associated with specialty equipment ordering and allowed the Environmental Services team to implement the solution faster. FSS availability played a direct role in accelerating both operational improvements and workforce safety benefits.

Impact:

After implementing the motorized carts, the Environmental Services team reported:

- Significant reduction in physical fatigue
- Less strain on joints, back, and shoulders
- Fewer end-of-shift aches and pains
- Improved energy levels after work
- Increased efficiency and consistency when transporting supplies and equipment

The power-drive system eliminated repeated manual pushing and pulling of heavy loads. Tasks that previously required multiple staff members or multiple trips could now be handled more safely and efficiently by a single employee.

Department leadership described the purchase as a good investment, citing operational improvements and positive impact on employee health, morale, and long-term workforce sustainability.

Why It Matters to Veteran Care:

By reducing physical strain on frontline support staff, the VA enables:

- Greater consistency in environmental cleaning
- Reduced risk of workplace injury
- Improved staff retention and availability
- A healthier, more sustainable workforce supporting daily patient care operations

This project also reflects how VA procurement can simultaneously strengthen patient care operations, support the veteran-owned small business industrial base, and reinforce domestic manufacturing.

“The United States Department of Veterans Affairs does not support nor endorse one private entity over another in accordance with 5 CFR 2635.702 b & c.”

Around the VA

Severe weather affecting your appointment, how do you check status?

As always if you have an appointment at a VA facility, you can access the below link to find the location. During this season of some severe weather, you may know where you are going. However you wonder about the VA facility's status if there is severe weather happening. Keep in mind that you can access the below link to also confirm status of whether the VA facility is affected by the severe weather. Check before you go!

<https://www.va.gov/find-locations>

Pharm Facts!

Text and Voice Login Methods are Retiring - What You Need to Know

SRP Login Update: As part of the Secure Remote Processing (SRP) initiative, text message (SMS) and voice call login methods will be retired on February 1, 2026 due to security vulnerabilities and rising costs of SMS/Voice for GSA. To ensure uninterrupted access, please verify that you have an alternative authentication method—such as Okta Verify, Google Authenticator, or email—set up and working before the deadline. Updating your login factors is simple: visit <https://mfallogin.fas.gsa.gov>, go to My Settings → Extra Verification, and add your preferred method.

If you only use SMS/Voice, you'll be prompted to add a new factor after February 1 and will not be locked out. This change strengthens account security and aligns with GSA's commitment to modern authentication standards. Additional resources and detailed instructions are available in the SRP flyer at <https://vsc.gsa.gov/drupal/files/flyer.pdf>.

To assist with the process, a following slide is also prepared for consideration.

SRP LOGIN UPDATE – ACTION REQUIRED BY FEB 1, 2026

Stay Secure. Act Now.

As part of the Secure Remote Processing (SRP) initiative, text message (SMS) and voice call login methods will be retired on February 1, 2026 due to security vulnerabilities and rising costs.

Verify that you have an alternative authenticath—Okta Verify, Google Authenticator, or email. Updating your login factors: visit et, visit <https://mfallogin.fas.gsa.gov>, go to My Settings → Extra Verificam, and add your preferred method. This change strengnens account security and alignes with GSA's commitment to modern authentication standards.

Additional resources and detailed instructions are available in the SRP flyer at



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UPDATE YOUR LOGIN METHOD TODAY → <https://mfallogin.fas.gsa.gov>

Training Center

Mass Modification for All FSS Schedules – Mid December 2025

We'd like to thank you for your continued partnership and support of our nation's Veterans. The VA Federal Supply Schedule (FSS) Program rolled out a *mass modification* that affects all nine (9) FSS schedules, listed below:

- 65 I B – Drugs, Pharmaceuticals, & Hematology Related Products
- 65 II A – Medical Equipment & Supplies
- 65 II F – Patient Mobility Devices
- 65 II C – Dental Equipment & Supplies
- 65 V II – Invitro Diagnostics, Reagents, Test Kits, & Test Sets
- 65 V A – X-Ray Equipment & Supplies
- 65 III – Cost-Per-Test, Clinical Laboratory Analyzer
- 621 I – Professional & Allied Healthcare Staffing Services
- 621 II – Medical Laboratory Testing & Analysis Services

This update includes:

- A refreshed **Economic Price Adjustment (EPA) clause**
- Updated **Signature Authority Form** (dated August 2025)
- Updated **Responsibility Evaluation** document (dated October 2025)

All current FSS Contractors will need to review and sign the new Mass Modification, which replaces previously issued forms. An email was sent out mid December with easy download links and step-by-step instructions to help you complete the update.

Thank you again for your continued commitment and collaboration with the VA FSS Program. Together, we're making a real difference for Veterans across the country.

Reminder: New Process for Submitting Mass Modifications

The VA FSS Program introduced a simpler and more efficient submission process for Mass Modifications starting in July 2025. Going forward, each Mass Modification will be pre-signed by the Government, so you'll only need to sign and send your copy directly to your assigned Contract Specialist.

Please do not send Mass Modifications to the HelpDesk, as those submissions will be rejected under the new process.

Important note: If you're working on a Mass Modification that was distributed before July 15, 2025, please continue using the *previous* submission process and send it to the HelpDesk as usual.

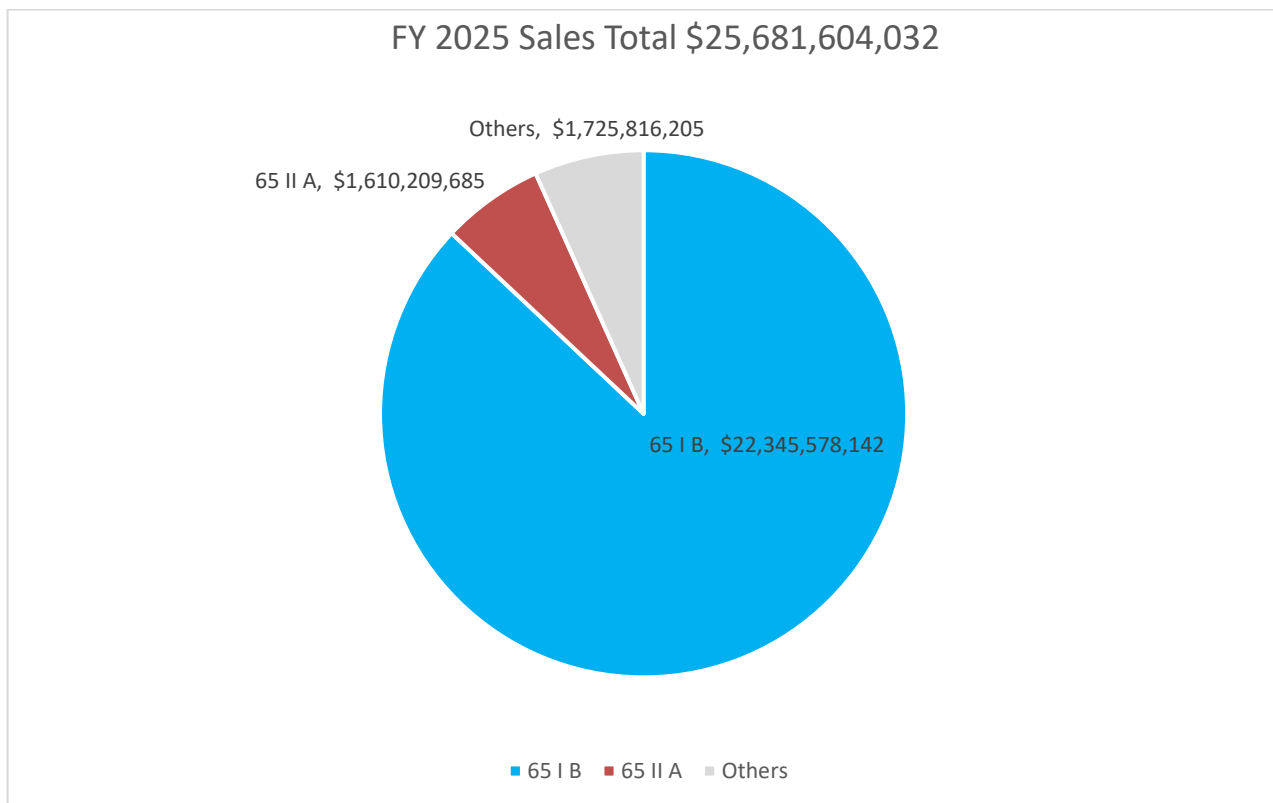
This updated process is designed to streamline communication, reduce turnaround times, and make it easier for contractors to stay compliant.

Contract Corner

FY25 Awarded Contracts/Options/Modifications Final Report

Below are FSS Service's accomplishments from the start of FY 2025 (October 1, 2024) through September 30, 2025. Highlights include the award of 243 FSS contracts, exercising the option on 92 contracts and 7197 modifications completed at this time which all exceed FY24 totals. The FSS sales of over \$25B exceed the FSS Sales from FY24 as well.

Schedule	FY2025 Contract Awards	FY2025 Contract Extensions	FY2025 Contract Modifications
621 I	44	16	584
621 II	5	2	124
65 I B	76	0	3180
65 II A	94	59	2581
65 II C	3	2	155
65 II F	16	10	369
65 V A	0	0	9
65 VII	4	1	106
66 III	1	2	89
Grand Total	243	92	7197



Web Wisdom

OIG preaward audit and Self Disclosure Updates (For Informational Purposes Only):

Completion of an OIG preaward examination in a timely manner benefits all parties. Please see the below resource for preparation and provision of the required documents.

The proposal must include:

- 1.) Preliminary Examination Materials including, but not limited to: FSS and domestic non-FSS sales (other Government, commercial) transactions (direct and indirect, including chargeback data, if applicable for the 6-month period before the submission date of the proposal package to the FSS Service. The data should overlap with the commercial sales practices' disclosure data timeframe.
- 2.) Request for Electronic Data with name, phone number and email of person(s) responsible for creating the file(s).
- 3.) Signed (by certifying official) Certificate of Records and Data which is required for OIG's official engagement.
- 4.) Offeror's Signed Written Assertion detailing auditing standards.
- 5.) Contractor Representation Letter including signature, name, title and date.

Please keep in mind that failure to cooperate with the OIG during the official preaward examination could result in contract cancellation in accordance with General Service Acquisition Manual Clause 552.238-79, Cancellation. Cooperation means providing requested documentation and data in a timely manner as stipulated by the OIG. Pursuant to Federal Acquisition Regulation 15.404-2(d) *Deficient proposals*, if the data provided is so deficient as to preclude an examination, or if the offeror has denied access to any records considered essential to conduct a satisfactory examination, the Contract Specialist shall take appropriate action. Furthermore, the OIG may recommend no award or cancel the preaward examination.

While preparing the proposal for the FSS Service's consideration and preparing for an OIG examination, vendor will have the opportunity to request a meeting(s) with the FSS Service and OIG to help provide any necessary guidance. For this support, please contact FSS SERVICE CONTRACT SPECIALIST with any questions and a pre-examination engagement meeting can be established.

The below notice is only applicable to Non-Public Law Self-Disclosures. Please continue to send any Public Law Self Disclosures to the following email box: ammhin.pl102585@va.gov.

Non-Public Law SELF-DISCLOSURE (reminder-it is incumbent on the vendor to ensure they are compliant with all Terms & Conditions)

Instructions: How to Submit a Self-disclosure for Federal Supply Schedule (FSS) Non-Compliance or Pricing Errors


Purpose: Provides the contractor with a process for making a self-disclosure of any FSS contract non-compliance or pricing errors that occurred during any period the contractor was subject to FSS contract terms and conditions. The yavoluntarydisclosurefss@va.gov (linked mailbox) will route self-disclosures to the VA National Acquisition Center for disposition to the VA OIG.

Examples of non-compliance or pricing errors requiring disclosure include the following FSS contract terms and conditions (*but are not limited to*): price reductions clause; price adjustment clause; industrial funding fee and sales reporting clause; trade agreements clause; and negotiated contract terms (shipping, rebates, etc.).

To make a self-disclosure, a contractor should prepare a **letter** that states the non-compliance error, what caused the error, what FSS contract item number(s) were impacted

by the error, specific date ranges when the error(s) occurred, and what remedial action the contractor is proposing or has taken.

1. Estimated overcharges owed to the Government, if known. If not known, please state this fact in the disclosure letter and explain why an estimated overcharges amount cannot be provided.
2. Provide supporting documentation for the disclosure including the detailed methodology used in overcharge calculations.
3. Provide the contractor's point(s) of contact (include name, official title, and email) for VA OIG to contact if a postaward review is needed.
4. Send the disclosure letter via e-mail notification to vavoluntarydisclosurefss@va.gov (linked mailbox) with the email Subject and contents as shown below. A templated email has also been embedded below.

	To	[Linked Mailbox]
Send	Cc	[Assigned NAC Contract Specialist]
	Subject	FSS Contract [Number] [Contractor] - Self-disclosure

Dear NAC/OIG:

FSS contract [number] would like to report that during a self-audit we have discovered the following:

- [Describe the issue]
 - [Period of noncompliance or pricing errors MM/DD/YYYY-MM/DD/YYYY]
 - [estimated overcharge amount or explanation if overcharges are not known]
- [Provide a list of all supporting documentation and includes those documents as attachments]
- [Provide the point(s) of contact and include name(s), official title(s), and email address(es)]

Sincerely,

[Contractor]

FSS FAQ:



What is the latest update on eSRS.gov?

Please see the following link for the latest update about eSRS.gov:

<https://sam.gov/announcements/esrsgov-decommission-feb-20-2026>

The General Services Administration will decommission the Electronic Subcontracting Reporting System (eSRS.gov) on February 20, 2026. Subcontracting reporting capabilities will transition to SAM.gov. For more information, please visit SAM.gov/esrs.

Useful Links

[FSS Web Portal](#)

[VA Schedule Programs](#)

[FSS Contractors](#)

[FSS Customers](#)

[Training](#)

[Modification Request Forms \(RFMs\)](#)

[Compliance](#)

[Small Business Subcontracting](#)

[Sales Reports & IFF](#)

Contact Us!

FSS Contractors Inquiries: Please contact your assigned Contract Specialist

FSS Helpdesk: Phone (708)786-7737 E-mail: HelpDesk.ammhinfss@va.gov

Director, Sharon Chang: Sharon.chang1@va.gov, (202)461-6906

Med Surge A Chief, James Booth: James.Booth@va.gov, (708)786-5223

Med Surge B Chief, Deborah Zuckswarth: Deborah.Zuckswarth@va.gov, (708)295-4232

Med Surge C Chief, Isabel Uribe: Isabel.Uribe@va.gov, (708)786-5122

Acting Pharmaceutical Division A, Bob Satterfield: William.Satterfield@va.gov, (708)786-4955

Pharmaceutical Division B, Diana Lawal: Diana.Lawal@va.gov, (708)786-4949

Services Chief, Bob Satterfield: William.Satterfield@va.gov, (708)786-4955

Acting Program Management & Resource Support Chief &

Contracting Support Division Chief, Joshua Ladwig: Joshua.Ladwig@va.gov (708)786-5817

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